

## Eight Habits of Highly Effective Teams



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There's never been a more compelling time to ensure your teams work together more effectively. These key habits of successful teams which we've worked on with various organisations are timeless. As effective now as they were decades ago and will be in decades to come. Use them as a guide or live by them and you'll ensure you have highly effective teams who deliver corporate objectives, excel at customer service, and exceed performance targets.

- 1. Individual Development is encouraged help individuals sharpen their saws and you'll grow your own stars
- 2. There is a spirit of Openness & Co-operation between individuals, teams and departments
- 3. There is Mutual Support and Trust with significant positive deposits into the emotional bank account, your corporate credit rating will soar
- 4. Conflict is managed and discussed and poor performance addressed
- 5. **Issues, Policies and Procedures are reviewed regularly -** with staff: so your operations remain grounded and change with your operating environment
- 6. There are Clear Objectives and Agreed Goals which all staff are aware of and contain a golden thread to smart corporate objectives
- 7. There are Sound Procedures so staff don't waste time feeding ducks but focus instead on growing customer satisfaction and operating margins
- 8. Leadership is good & appropriate

We also have a simple 5 minute/50 point assessment of teams covering these areas which has been used to identify development areas, improve them, and track progress towards becoming more effective. Contact us if you're interested.

## **About PHHS**

Since 2007 we have undertaken a range of strategic work for organisations. For further details of what we do, who we are and what we have done, and for free advice or a discussion on how we could help your organisation, visit www.phhsl.co.uk, or call us on 01202 233214. We welcome views any or comments on the article, either via the comments section on our website, or by email to us: info@phhsl.co.uk

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